

December 3, 2024

The Honorable Jason Smith Chairman U.S. House Committee on Ways and Means 1139 Longworth House Office Building Washington, DC 20515

The Honorable Richard Neal Ranking Member U.S. House Committee on Ways and Means 1129 Longworth House Office Building Washington, DC 20515 The Honorable Ron Wyden Chairman U.S. Senate Committee on Finance 219 Dirksen Senate Office Building Washington, DC 20510

The Honorable Mike Crapo Ranking Member U.S. Senate Committee on Finance 219 Dirksen Senate Office Building Washington, DC 20510

Dear Chairman Smith, Chairman Wyden, Ranking Member Neal, and Ranking Member Crapo:

On this Giving Tuesday, the Charitable Giving Coalition (CGC) strongly urges Congress to increase charitable giving in the U.S. by permanently restoring a charitable deduction for non-itemizers in any 2024 year-end tax package and/or final 2025 tax reform package.

The doubling of the standard deduction, a policy designed to simplify tax filing for most Americans, has had the unintended consequence of leading to a permanent reduction in charitable giving by American households who no longer itemize. According to the American Enterprise Institute, the change in TCJA meant a reduction of \$252 billion in itemized charitable contributions between 2018 and 2021.ⁱ

Since 1917, when the tax deduction for charitable giving was first enacted to enable charities to survive during World War I, individuals in the United States have a unique history of being encouraged to support any qualified charity of their choice as long as they itemized their taxes. In our comments, we will discuss how the charitable deduction is good tax policy, the impact of the TCJA on charitable giving, how the temporary charitable deduction for non-itemizers enacted by Congress in 2020 and 2021 was effective in incentivizing new donations and donors, and the negative impact on giving since that temporary provision expired.

The CGC asks Congress to support a proven solution as you consider tax reform and extending or modifying aspects of the TCJA. Permanently enacting the bipartisan Charitable Act (H.R. 3435/S. 566), legislation that would restore a charitable deduction for all American taxpayers, would build on the success of the 2020-2021 temporary charitable deduction for non-itemizers by incentivizing generous Americans to give even more to charities of all types and sizes. And it would make access to a charitable-giving incentive more democratic, providing the same support for lower- and middle-income Americans to give more to charity that the tax code currently provides only to the more affluent.

Most importantly, the Charitable Act will incentivize all Americans, regardless of income, to give more to support local soup kitchens, homeless and domestic abuse shelters, disaster relief organizations, schools, cultural organizations, and religious congregations and ministries—among innumerable other crucial charities.

The Charitable Giving Coalition (CGC)

Formed in 2009, the Charitable Giving Coalition is dedicated to preserving the charitable giving incentive that ensures that our nation's charities receive the funds necessary to fulfill their essential philanthropic missions. The CGC represents the vast breadth and diversity of America's charitable sector. This includes public charities and private and community foundations, faith communities and other faith-based charities, and the full spectrum of nonprofit organizations and the networks serving them. The coalition provides a unique and unified voice on Capitol Hill on issues affecting the charitable deduction.

The CGC raises awareness in and around Congress and the Administration of legislative proposals likely to strengthen or hamper charitable giving. The CGC helps ensure Congress is aware of new giving data and developments in the charitable sector, provides expert insights and analysis, and helps identify researchers and experts who can shed additional light on charitable giving and the nonprofit sector.

Charitable Organizations Are Vital to Communities and Nation

Americans of all backgrounds currently lead and operate more than 1.7 million U.S. nonprofits. These organizations "provide a significant portion of the nation's health care, higher education, environmental stewardship, human services, religious services, arts and culture, and other vital services essential to flourishing communities." They offer members of their communities of all races, genders, ages, religions, incomes, and other circumstances vital goods and services that governments and the rest of the private sector do not or cannot provide.

Charitable organizations contribute to our communities and nation as employers and economic producers. Illustrating this, nonprofits contributed 5.4 percent of U.S. GDP in Q3 of 2023^{vi} and, according to the U.S. Bureau of Labor Statistics, employed 9.9 percent of the private U.S. workforce in 2022.^{vii} The latter figure represents a total of 12.8 million American jobs.^{viii} Often, these are jobs in socioeconomically disadvantaged communities that otherwise would not exist—jobs that help members of such communities overcome poverty and other major life challenges.^{ix}

In addition to the economic impact of the charitable sector, Hurricane Helene is a reminder that as large disasters like hurricanes, floods and wildfires are becoming more frequent and intense, the philanthropic and charitable sector are helping to provide food, shelter, relief supplies, emotional comfort, health services, financial assistance, and other support to help people in their time of greatest need. For disasters big and small, community volunteers provide comfort during what can be the worst days of people's lives.

In response to steep declines in the number of U.S. donors and volunteers, The Generosity Commission, a nonpartisan, blue-ribbon panel of charitable sector leaders, spent 3+ years studying the key factors influencing giving and volunteerism behaviors. In its final report released in September 2024, the commission stated a "broad base of participation in giving and volunteering is itself a social good that should be pursued and promoted." Further:

The more individuals who give and volunteer and the wider and more diverse the base of giving and volunteering, the greater and deeper will be [our nation's] pluralism, so that American civil society will reflect a broad range of organizations, viewpoints, interests, and perspectives. Our communities are stronger, our cities, states, and country are stronger, when individuals harness their divergent interest, commitments, and beliefs ... toward their understanding of the public good.^x

The Charitable Deduction is Good Tax Policy

For more than a century, the charitable tax deduction has encouraged Americans to give more of their income to the public good, devoting it to their community's needs rather than their own. An analysis by the Philanthropy Roundtable finds that for every \$1 increase in the tax benefit, charitable donations rise by a statistically significant \$1.30.xi These donations provide vital resources to charities serving those in need and supporting communities as a necessary partner with the public sector.

However, fewer Americans now have access to the charitable deduction than at any time in its history. Currently, taxpayers must itemize to deduct their charitable donations. The percentage

of American taxpayers who itemize has fallen from an average of 30 percent in 2017 to an average of 7.5 percent in the years that followed.xii

Continued Decline in Donors and Impact of Doubling Standard Deduction

As the most charitable nation in the world, generous Americans give billions of dollars to support the charitable sector every year. In 2023, Americans gave \$557 billion to charity. However, there has been a troubling long-term decline in the number of Americans who give to charity.

According to Indiana University's Lilly Family School of Philanthropy, 49.6 percent or less than half, of American households, gave to charity in 2018. That is a dramatic decline from the 66.2 percent of households who donated to charity in 2000 and represents a loss of approximately one percentage point a year.xiv

This decline in the number of donors persists. Data from the Association of Fundraising Professionals' Fundraising Effectiveness Project (FEP) raises similar concerns. Between 2012 and 2023, FEP found that the total number of donors declined by 16 percent. Additionally, FEP found a 2.8 percent year over year decline in total dollars given in 2023. Further, the number of donors declined an additional 3.4 percent.^{XV}

The doubling of the standard deduction, a policy designed to simplify tax filing for most Americans, has had the unintended consequence of leading to a permanent reduction in charitable giving by American households who no longer itemize. New research from the American Enterprise Institute (AEI) shows that total itemized charitable deductions would have been \$80 billion higher in 2021 if the share of adjusted gross income (AGI) remained at the average 2010-2017 levels.*

AEI also expressed concern that only the most affluent taxpayers who continue to itemize their deductions retain a tax incentive to give to charity. They found that the decline in itemized charitable giving as a share of income was much greater among the middle- and upper-middle-class than among those in the wealthiest tax brackets. *vii

In addition to AEI, researchers at Indiana University and the University of Notre Dame found that the doubling of the standard deduction led to a \$20 billion decline in charitable giving in 2018 and a \$16 billion permanent annual drop in charitable giving. They also found that most of the decrease in giving was to organizations whose primary focus is helping people in need of basic necessities.^{xviii}

Fortunately, there is a proven policy solution that would allow taxpayers to deduct charitable donations while also enjoying the benefits of taking the standard deduction.

The Temporary Charitable Deduction for Non-itemizers Was Effective

In 2020 and 2021, the CGC and its members successfully worked with Congress to enact a modest temporary charitable deduction for non-itemizers to help spur giving during the pandemic. The deduction was capped at \$300 for both individuals and joint filers in 2020. For joint filers, the cap was doubled for 2021 to \$600. The provision expired on December 31, 2021.

The temporary charitable deduction for non-itemizers helped increase giving, particularly through a significant increase in small gifts. In 2020, 42 million taxpayers used the temporary universal charitable deduction to give \$10.9 billion to charities. A quarter of Americans taking that \$300 deduction made less than \$30,000.xix

The FEP found an average 7.5 percent increase in individual gifts of \$300 in both 2020 and 2021 as compared to 2019 levels. FEP data also shows a 28 percent increase in gifts of exactly \$300 on December 31, 2020, a clear indication that the temporary deduction incentivized these donations.*x

Additionally, AEI found that the temporary charitable deduction for non-itemizers in 2020 and 2021 added 6 percent to total donations eligible for a deduction during that same period.^{xxi}

Unfortunately, the expiration of the charitable deduction for non-itemizers had a negative impact on giving. FEP data also shows that while the number of small donations went up in 2020 and 2021 after Congress enacted a non-itemizer charitable deduction for those two years, the number of small-gift donors declined dramatically in 2022 after the temporary non-itemizer deduction was not renewed.xxiii Specifically, the Q4 2023 FEP report noted from 2022 to 2023 there was a 2.8 percent drop in dollars, a 3.4 percent drop in donors, and a 2.5 percent decrease in donor retention. The report noted that donors contributing less than \$500 were responsible for 79.3 percent of the overall decrease in donors.xxiii

Charitable Giving Is Declining

According to the most recent Giving USA data, overall charitable giving in 2023 declined by an inflation-adjusted 2.1 percent as compared with 2022. This 2023 decline is alarming for it is the second consecutive year charitable giving failed to keep pace with inflation. A year earlier, Giving USA reported that overall giving in 2022 had dropped year over year by an inflation-adjusted 10.5 percent.*

Giving by individuals constitutes approximately two thirds of total giving. In 2023, it declined by 2.4 percent in inflation-adjusted dollars. This was the largest drop among GivingUSA's four categories of sources of giving.** Giving by individuals also suffered the greatest

inflation-adjusted drop among the same four categories in 2022, declining by an astonishing 13.4 percent.xxvi

These declines occurred even though, as compared with 2022, almost every economic indicator was stronger in 2023. U.S. gross domestic product (GDP) grew by 6.3 percent, the S&P 500 reached record highs, and the inflation rate declined significantly. Nevertheless, charitable giving failed even to keep pace with the lower inflation rate.

FEP data raises similar concerns. FEP found that while giving was up 4.1 percent in Q1 of 2024 compared to the same quarter in 2023, there was a 1.3 percent decline in the number of donors. The overall decline was led by decreases in donors contributing less than \$100.**

This data reinforces growing concerns that lower- and middle-income individual donors are disappearing from the U.S. charitable landscape. These are the same everyday givers who have long provided the financial lifeblood to untold thousands of charities serving those in need.

A Proven Solution

As the data from 2020 and 2021 help demonstrate, Congress can take a major step to strengthen giving and protect America's culture of generosity by including a charitable deduction for non-itemizers in its final 2025 tax reform package. Such a proposal will help incentivize all taxpayers—not merely the wealthy who are more likely to itemize—to become givers and incentivize and enable those who already donate to give more. It will also mean more dollars to charities providing vital services to families and communities.

The Charitable Giving Coalition strongly supports the bipartisan Charitable Act (H.R. 3435/S. 566), legislation that would restore a charitable deduction for all American taxpayers. The bill would allow non-itemizing taxpayers to deduct up to one third of the current standard deduction in charitable gifts annually. The Charitable Act would build on the success of the temporary charitable deduction for non-itemizers by incentivizing generous Americans to give even more to charities of all types and sizes. And it would make access to a charitable-giving incentive more democratic, providing the same support for lower- and middle-income Americans to give more to charity that the tax code currently provides only to the more affluent.

The Charitable Act has strong bipartisan support in both chambers of Congress. H.R. 3435 is sponsored by House Ways and Means Committee Members Blake Moore (R-UT), Danny Davis (D-IL), and Michelle Steel (R-CA) as well as Representative Chris Pappas (D-NH). The bill has a total of 64 official cosponsors equally divided between Republicans and Democrats. A total of 14 Ways and Means Committee Members are Charitable Act cosponsors.

The identical companion bill in the Senate is sponsored by Senators James Lankford (R-OK) and Chris Coons (D-DE). S. 566 has a broad list of 24 cosponsors, also split equally between Republicans and Democrats.

A wide cross-section of the charitable community supports the Charitable Act. For example, a highly diverse array of more than 1,000 charities from all 50 states and the District of Columbia has recently expressed support for the legislation. Further, the Generosity Commission made increasing the availability of the charitable deduction its primary policy recommendation for reversing the rapid decline in the number of American households participating in civil society by volunteering and giving. XXIX

Congress has a tremendous opportunity to help boost giving, reverse the decline in donors, and support the charitable organizations that are the backbone of our communities. The CGC strongly encourages you to support inclusion of a permanent charitable deduction for non-itemizers in any 2024 year-end tax package and/or the final 2025 tax reform package.

Thank you for this opportunity to share our comments and for your commitment to a strong and vibrant charitable sector. The CGC stands ready to assist your committees as you consider tax reform.

Sincerely,

Brian Flahaven

Chair

Charitable Giving Coalition

On behalf of:

National Organizations:

AFP Foundation for Philanthropy Virginia Arlington Agudath Israel of America Washington DC Alzheimer's Research and Prevention Foundation Tucson Arizona American Alliance of Museums Virginia Arlington American Association of Christian Schools Tennessee Chattanooga American Council on Education Washington DC

Dallas American Heart Association **Texas** Rockville Maryland American Kidney Fund American Lung Association Chicago Illinois American Red Cross Washington DC Americans for the Arts DC Washington **New York** Association of Art Museum Directors **New York** Association of Governing Boards of Universities and Colleges Washington DC Asthma and Allergy Foundation of America Arlington Virginia Nashville Big Table Tennessee Breakthrough T1D, formerly JDRF **New York New York** Center for Youth Ministry Training **Brentwood** Tennessee Children's Advocacy Institute San Diego California Children's Home Society of America Chicago Illinois Christian Alliance for Orphans (CAFO) MacLean Virginia Cincinnati Art Museum Ohio Cincinnati **Connecting Champions** Pittsburgh Pennsylvania Council for Advancement and Support of Education Washington DC Council for Christian Colleges & Universities DC Washington Council for Opportunity in Education (COE) Washington DC Council on Foundations Washington DC Cru. Inc. Orlando Florida Disabled Children's Fund Crofton Maryland **Energy For Mission** Cedar Park **Texas Evangelical Council for Financial Accountability** Winchester Virginia Faith & Giving Washington DC **FINDINGbalance** Franklin Tennessee GBS | CIDP Foundation International Conshohocken Pennsylvania **New York** Girls Inc. **New York** Goodwill Industries International Rockville Maryland DC **Independent Sector** Washington League of American Orchestras **New York New York** Lupus Foundation of America Washington DC March of Dimes Arlington Virginia Men's Health Network Washington DC Mental Health Initiative Nashville Tennessee Metal Museum Memphis Tennessee Nana's Books Foundation Knoxville Tennessee National Alliance on Mental Illness (NAMI) Arlington Virginia National Association of Charitable Gift Planners **Indianapolis** Indiana DC National Association of College and University Business Officers Washington National Association of Evangelicals Washington DC National Association of Independent Schools Washington DC National Ataxia Foundation Minneapolis Minnesota **National Bleeding Disorders Foundation New York City New York**

DC **National Council of Nonprofits** Washington California National Eczema Association Novato National Health Council Washington DC. National Hispanic Cultural Center Foundation Albuquerque **New Mexico** DC National Multiple Sclerosis Society Washington DC National Patient Advocate Foundation Washington National Philanthropic Trust Jenkintown Pennsylvania Nonprofit Finance Fund **New York New York New York OPERA** America New York City Operation Broken Silence Memphis Tennessee **PEAK Grantmaking** Washington DC **Peer Power Foundation** Memphis Tennessee Society of St. Vincent de Paul USA Maryland Heights Missouri Strength for Service Nashville Tennessee Susan G. Komen Dallas Texas Team Rubicon Los Angeles California The Big Table **Spokane** Washington The Institute for Human Services Columbus Ohio The Leukemia & Lymphoma Society Rye Brook **New York** The Nonprofit Alliance Washington DC The Planned Giving Initiative Winnetka Illinois The Pontifical Mission Societies U.S. **New York New York** The Shalom Foundation Franklin Tennessee **Theatre Communications Group New York New York** United Philanthropy Forum Washington DC United Way Worldwide Alexandria Virginia YMCA of the USA Chicago Illinois

State and Local Organizations:

AFP Western Maryland Chapter Frederick Maryland Alpha and Omega Outreach, Inc. Chattanooga Tennessee Alpha Omega Veterans Services, Inc. Memphis Tennessee American Museum of Science and Energy Foundation Oak Ridge Tennessee Apra Maryland **Baltimore** Maryland Artrain Ann Arbor Michigan Arts North Carolina Raleigh North Carolina Assemble Pittsburgh Pennsylvania Associated Churches of Fort Wayne and Allen County Fort Wayne Indiana Association of Fundraising Professionals (AFP) Maryland Chapter Maryland Baltimore Awaken Pittsburgh Pennsylvania Pittsburgh AZ Impact for Good Phoenix Arizona **Barry Community Foundation** Hastings Michigan Bergen Volunteer Medical Initiative Hackensack **New Jersey Bitterroot Performing Arts Council** Hamilton Montana

Book'em Nashville Tennessee Texas **BookSpring** Austin Boys & Girls Clubs of the Cumberland Plateau Oneida Tennessee **BrickWays** Traverse City Michigan **Bridge Refugee Services** Knoxville Tennessee **Burke County United Way** Morganton North Carolina CalNonprofits San Francisco California Camp in the Community, Inc. Maryville, TN Tennessee CASA of the Tennessee Heartland Oak Ridge Tennessee Catherine McAuley Center Cedar Rapids Iowa Charlott Wine & Food Weekend, Inc. Charlotte North Carolina Chattanooga Technology Council, Inc. Chattanooga Tennessee Cinematique of Daytona Daytona Beach Florida Circuit Playhouse, Inc. Memphis Tennessee Cleveland Museum of Natural History Cleveland Ohio **College Bound Opportunities** Riverwoods Illinois Colorado Nonprofit Association Denver Colorado Community Foundation of Middle Tennessee Nashville Tennessee Community Foundation of Sarasota County (FL) Sarasota Florida Community Foundation of the North State Redding California Community Shares of Colorado Denver Colorado Compass Affordable Housing, Inc. Tucson Arizona Create Appalachia Kingsport Tennessee Crossville Tennessee Creative Compassion, Inc. Creative Washtenaw Ann Arbor Michigan Corbett Oregon Crown Point Country Historical Society CT Community Nonprofit Alliance Rocky Hill Connecticut DANA, the Delaware Alliance for Nonprofit Advancement Wilmington Delaware DC Youth Orchestra Program Washington DC Delaware County (PA) Victim Assistance Center Media Pennsylvania **Democracy North Carolina** Morrisville North Carolina Des Moines Area Religious Council (DMARC) **Des Moines** Iowa Domestic Violence Program, Inc. Murfreesboro Tennessee Down Syndrome Association of Middle TN Hermitage Tennessee Dragonfly Memphis Tennessee **Dress for Success Memphis** Memphis Tennessee **Elder Network** Rochester Minnesota Winona **Engage Winona** Minnesota Epilepsy Foundation of Southeast Tennessee Chattanooga Tennessee Fahma Humanitarian Organization International Inc. Mckinney Texas Family and Children's Center La Crosse Wisconsin FirstSpark Inc **Newport News** Virginia Forefront (IL) Chicago Illinois

Dover

Delaware

Fostering Wishes Foundation

Gillette College Foundation Gillette Wyoming Providence Rhode Island Girls on the Run Rhode Island HALOS (South Carolina) Charleston South Carolina HandsOn Northwest North Carolina Winston-Salem North Carolina Hard Bargain Association Franklin Tennessee Harris Homeownership Foundation Memphis Tennessee Hawai'i Alliance of Nonprofit Organizations (HANO) Honolulu Hawaii Henry's Fork Foundation Ashton Idaho **Heritage Square Foundation** Phoenix Arizona Idaho Nonprofit Center **Boise** Idaho Imago Dei Middle School Tucson Arizona **Insight Counseling Centers** Nashville Tennessee International Folkloric Society Planning Council Murfreesboro Tennessee Iowa Nonprofit Alliance Cedar Falls Iowa **Pontiac** Jail And Outreach Ministry Michigan Norfolk Johnathan Cares Virginia Michigan Kalamazoo Loaves & Fishes Kalamazoo Karis Community Health Cleveland Tennessee Kentucky Coalition for Animal Protection Lexington Kentucky **Kentucky Link Coalition** Metro Louisville Kentucky Kentucky Nonprofit Network Lexington Kentucky KickStand Community Bicycle Shop Knoxville Tennessee Kindness for Kids Nashville Tennessee **Kingdom Partners** Tennessee Chattanooga **Knoxville Opera** Knoxville Tennessee Ku'ikahi Mediation Center Hilo Hawaii Life Experiences, Inc. Cary North Carolina Luther Burbank Center for the Arts Santa Rosa California Lutheran Planned Generosity of SD Sioux Falls South Dakota Maine Association of Nonprofits **Portland** Maine Makiing A Difference Now (MADN) Lexington Kentucky Maryland Association of Resources for Families & Youth (MARFY) Baltimore Maryland Maryland Latinos Unidos (MLU) **Baltimore** Maryland **Maryland Nonprofits Baltimore** Maryland Memphis Leadership Foundation Memphis Tennessee Memphis Library Foundation Memphis Tennessee Menninger Clinic Houston Texas Mental Health America of Kentucky Inc Lexington Kentucky Mental Health Matters **Boston** Massachusetts Michigan Nonprofit Association Michigan Lansing Minnesota Council on Foundations Minneapolis Minnesota Missouri Connections for Health Columbia Missouri Morrison County Historical Society Little Falls Minnesota **MOXIE** Theatre San Diego California

Museum Association of Arizona Phoenix Arizona Alaska Museums Alaska Anchorage Nevada Outdoor School Winnemucca Nevada Never Alone Recovery Knoxville Tennessee **New Hampshire Center for Nonprofits** Concord **New Hampshire** New Jersey Center for Nonprofits Mercerville **New Jersey** New Mexico Adult Education Association Albuquerque New Mexico Phoenix New Pathways for Youth Arizona New Jersey Youth Development Foundation Kenilworth **New Jersey** New York Council of Nonprofits, Inc. Albany New York **NewWest Community Capital Boise** Idaho Ni Association of Mental Health Agencies, Inc. Mercerville **New Jersey Portland** Nonprofit Association of Oregon Oregon Nonprofit Enterprise at Work (NEW) Ann Arbor Michigan Nonprofit New York New York New York North Carolina North Carolina Center for Nonprofits Raleigh NY Funders Alliance **Syracuse** New York Oklahoma Center for Nonprofit Oklahoma Oklahoma City Open Field Pittsburgh Pennsylvania Operation Xcel Greensboro North Carolina Pacific Southwest Railway Museum Association La Mesa California Palouse Land Trust Idaho Moscow Parks Alliance of Louisville Louisville Kentucky Philadelphia Pennsylvania Philly House Pierce Center for Arts & Technology DBA Arivva Tacoma Washington Tennessee Playback Memphis Memphis **Plowshares Theatre Company** Detroit Michigan Porter-Leath Memphis Tennessee Prevent Child Abuse Kentucky Lexington Kentucky Psychoanalytic Cetner of the Carolinas Chapel Hill North Carolina Rest Stop Ministries, Inc. Hermitage Tennessee Revive the Roots Smithfield Rhode Island **Rising Together Foundation** Germantown Tennessee Rochelle Stevens Foundation-Achieving Dreams Collierville Tennessee Sojourner Center Phoenix Arizona STARS (Students Tackling Autism-Related Syndromes), Inc. Memphis Tennessee Susannah's House Knoxville Tennessee **TEMPOart Portland** Maine Tennessee Genealogical Society Germantown Tennessee Tennessee Nonprofit Network Memphis Tennessee **Tennessee Shakespeare Company** Memphis Tennessee TennGreen Land Conservancy Nashville, TN Tennessee The Arc San Francisco San Francisco California

Memphis

Tennessee

The Braid Foundation

The Community Plug	Memphis	Tennessee
The Doc Shop	Memphis	Tennessee
The Front Door Agency	Nashua	New Hampshire
The Healing Trust	Nashville	Tennessee
The Hearth Foundation	Tucson	Arizona
The Honeywell Foundation, Inc.	Wabash	Indiana
The Nashville Food Project	Nashville	Tennessee
The Potters Hands Ministries	Middle Tennessee	Tennessee
The Restoration House	Knoxville	Tennessee
The SAFE Alliance	Austin	Texas
The South Side Jazz Coalition	Chicago	Illinois
Theater Works	Peoria	Arizona
Tivoli Theatre Foundation	Chattanooga	Tennessee
Tommy's Cats	Holmdel	New Jersey
United Way of Greater Knoxville	Knoxville	Tennessee
United Way of Northwest Vermont/Common Good Vermont	South Burlington	Vermont
United Way of West Tennessee	Jackson	Tennessee
University of Houston-Victoria	Victoria	Texas
Urban Green Lab	Nashville	Tennessee
Verner Center for Early Learning	Asheville	North Carolina
Virginia Museum of Natural History Foundation	Martinsville	Virginia
Volunteer Odyssey	Memphis	Tennessee
Willow Oak Center for Arts and Learning	Springfield	Tennessee
Winona Community Foundation	Winona	Minnesota
Wolf PAWS Inc.	Dandridge	Tennessee
Wood Library	Canandaigua	New York
YMCA of Greater Omaha	Omaha	Nebraska
You have the power	Nashville	Tennessee
YWCA Delaware, Inc.	Wilmington	Delaware

International Organizations

Christian Connections for International Health	Alexandria	Virginia
Compassion International	Colorado Springs	Colorado

Individuals

Johnine Hays	Johnson	Iowa
Katyana Dandridge	Memphis	Tennessee
Lori S Humber	Memphis	Tennessee
Spencer Beckman	Memphis	Tennessee

For-Profit Companies

Calloway & Company	Washington	DC
DM Pros	New York	New York
Fablanthropy, LLC	St. Louis	Missouri

Family & Children's Service Nashville Tennessee GivingThree Richmond Kentucky iCLAT Solutions, LLC **Ormond Beach** Florida **IMPACT Philanthropy Partners** Charlottesville Virginia J. M. Greenfield & Associates Washington Lacey **New York** m3 Development Manorville National Alliance on Mental Illness (NAMI) Arlington Virginia

OnFire Nonprofit Consulting Forest City North Carolina

Owners Choice Benefits Ormond Beach Florida
Planned Giving Interactive Gainesville Florida
Saltzberg Consulting Baltimore Maryland

¹ Howard Husock & Edmund J. McMahon, How the 2017 Tax Law Made Itemized Charitable Giving a Luxury Good, American Enterprise Institute (AEI), July 23, 2024, at 2, https://www.aei.org/wp-content/uploads/2024/07/How-the-2017-Tax-Law-Made-Itemized-Charitable-Giving-a-Luxury-Good.pdf [hereinafter AEI Report].

[&]quot;See https://charitablegivingcoalition.org/members/. Among many others, Charitable Giving Coalition members include the American Council on Education, American Institute for Cancer Research, Association of Fundraising Professionals, Catholic Charities USA, Council on Foundations, Independent Sector, Jewish Federations of North America, Salvation Army, United Philanthropy Forum, and United Way Worldwide.

Everyday Actions, Extraordinary Potential: The Power of Giving and Volunteering, The Generosity Commission, Sep. 2024, at 24, https://www.thegenerositycommission.org/wp-content/uploads/2024/09/DIGITAL TGC FullReport 090324 NEW.pdf [hereinafter Generosity Commission Report].

iv Health of the U.S. Nonprofit Sector: Annual Review, Independent Sector, Nov. 2023, table of contents page, https://independentsector.org/wp-content/uploads/2023/11/2023-Health-of-the-U.S.-Nonprofit-Sector-Annual-Review.pdf.

^v Generosity Commission Report at 11.

vi Health of the U.S. Nonprofit Sector: A Quarterly Review, Independent Sector, Jan. 2024, fig. 2 at 1, https://independentsector.org/wp-content/uploads/2024/01/Health-of-the-US-Nonprofit-Sector_Quarterly-Review_Jan-2024.pdf.

vii "Highlights of the 2018-2022 data on the nonprofit sector," Nonprofit Sector Research Division, Business Employment Dynamics, U.S. Bureau of Labor Statistics, https://www.bls.gov/bdm/nonprofits/nonprofits.htm.

viii Id.

ix Health of the U.S. Nonprofit Sector: Annual Review, Nov. 2023, fig. 11 at 6.

^{*} Generosity Commission Report at 22.

xi How Tax Policy Affects Charitable Giving (philanthropyroundtable.org).

xii AEI Report at 1-2.

https://philanthropy.indianapolis.iu.edu/news-events/news/_news/2024/giving-usa-us-charitable-giving-totaled-557.16-billion-in-2023.html.

xiv https://scholarworks.indianapolis.iu.edu/server/api/core/bitstreams/f5f188c8-285e-4ddd-ab10-6da930d82c6f/content

^{xv} Year-End Challenges in Q4 2023 as Fundraising Metrics Decline, Association of Fundraising Professionals, Apr. 7, 2024, https://afpglobal.org/news/year-end-challenges-q4-2023-fundraising-metrics-decline.

xvi AEI Report at 2.

xvii *ld*

xviii https://www.nber.org/system/files/working_papers/w32737/w32737.pdf.

xix https://www.irs.gov/pub/irs-soi/soi-a-inpr-id2201.pdf.

** https://afpglobal.org/fundraising-effectiveness-project-giving-increases-significantly-2020-even-donor-retention-rates.

xxiii https://afpglobal.org/news/year-end-challenges-q4-2023-fundraising-metrics-

decline#:~:text=FEP%20Q4%202023%20Report%20Key,trend%20that%20began%20in%202021.

xxiv U.S. charitable giving totaled \$557.16 billion in 2023: Giving reached a high in current dollars but did not outpace inflation, GivingUSA, June 25, 2024, https://givingusa.org/giving-usa-u-s-charitable-giving-totaled-557-16-billion-in-2023/.

xxv Id.

xxvii https://acrobat.adobe.com/id/urn:aaid:sc:AP:cb49ffde-0980-403b-9237-702b44331c9e.

xxi AEI Report at 5.

xxii https://afpglobal.org/sites/default/files/attachments/generic/FEP%20Q4%202022%20Final.pdf.

^{**}vi https://philanthropy.indianapolis.iu.edu/news-events/news/_news/2023/giving-usa-total-us-charitable-giving-declined-in-2022-to-49933-billion-following-two-years-of-record-generosity.html.

^{***}viii https://charitablegivingcoalition.org/wp-content/uploads/2023/11/CGC-Giving-Tuesday-Letter-in-Support-of-Charitable-Act-.pdf.

xxix Generosity Commission Report at 67, 87-88.